

<b>General information about company</b>	
Scrip code	532728
NSE Symbol	MALUPAPER
MSEI Symbol	NOTLISTED
ISIN	INE383H01017
Name of the company	Malu Paper Mills Limited
Whether company is SME	Yes
Class of Security	Equity Shares
Type of report	Quarterly
Quarter Ended / Half year ended/Date of Report (For Prelisting / Allotment)	30-06-2021
Date of allotment / extinguishment (in case Capital Restructuring selected) / Listing Date	
Shareholding pattern filed under	Regulation 31 (1) (b)
Whether the listed entity is Public Sector Undertaking (PSU)?	No

<b>Declaration</b>					
Sr. No.	Particular	Yes/No	Promoter and Promoter Group	Public shareholder	Non Promoter-Non Public
1	Whether the Listed Entity has issued any partly paid up shares?	No	No	No	No
2	Whether the Listed Entity has issued any Convertible Securities ?	No	No	No	No
3	Whether the Listed Entity has issued any Warrants ?	No	No	No	No
4	Whether the Listed Entity has any shares against which depository receipts are issued?	No	No	No	No
5	Whether the Listed Entity has any shares in locked-in?	No	No	No	No
6	Whether any shares held by promoters are pledge or otherwise encumbered?	Yes	Yes		
7	Whether company has equity shares with differential voting rights?	No	No	No	No
8	Whether the listed entity has any significant beneficial owner?	No			

<b>Table I - Summary Statement holding of specified securities</b>											
Category (I)	Category of shareholder (II)	Nos. Of shareholders (III)	No. of fully paid up equity shares held (IV)	No. Of Partly paid-up equity shares held (V)	No. Of shares underlying Depository Receipts (VI)	Total nos. shares held (VII) = (IV)+ (V)+ (VI)	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	Number of Voting Rights held in each class of securities (IX)			
								No of Voting (XIV) Rights			Total as a % of (A+B+C)
								Class eg: X	Class eg:y	Total	
(A)	Promoter & Promoter Group	35	11933008			11933008	69.95	11933008		11933008	69.95
(B)	Public	7103	5126242			5126242	30.05	5126242		5126242	30.05
(C)	Non Promoter-Non Public										
(C1)	Shares underlying DRs										
(C2)	Shares held by Employee Trusts										
	Total	7138	17059250			17059250	100	17059250		17059250	100

Table I - Summary Statement holding of specified securities										
Category (I)	Category of shareholder (II)	No. Of Shares Underlying Outstanding convertible securities (X)	No. of Shares Underlying Outstanding Warrants (Xi)	No. Of Shares Underlying Outstanding convertible securities and No. Of Warrants (Xi) (a)	Shareholding , as a % assuming full conversion of convertible securities ( as a percentage of diluted share capital) (XI)= (VII)+(X) As a % of (A+B+C2)	Number of Locked in shares (XII)		Number of Shares pledged or otherwise encumbered (XIII)		Number of equity shares held in dematerialized form (XIV)
						No. (a)	As a % of total Shares held (b)	No. (a)	As a % of total Shares held (b)	
(A)	Promoter & Promoter Group				69.95			8700714	72.91	11933008
(B)	Public				30.05					5122680
(C)	Non Promoter-Non Public									
(C1)	Shares underlying DRs									
(C2)	Shares held by Employee Trusts									
	Total				100			8700714	51	17055688

<b>Table II - Statement showing shareholding pattern of the Promoter and Promoter Group</b>											
Sr.	Category & Name of the Shareholders (I)	Nos. Of shareholders (III)	No. of fully paid up equity shares held (IV)	No. Of Partly paid-up equity shares held (V)	No. Of shares underlying Depository Receipts (VI)	Total nos. shares held (VII) = (IV)+ (V)+ (VI)	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	Number of Voting Rights held in each class of securities (IX)			
								No of Voting (XIV) Rights			Total as a % of Total Voting rights
								Class eg: X	Class eg:y	Total	
A	Table II - Statement showing shareholding pattern of the Promoter and Promoter Group										
(1)	Indian										
(a)	Individuals/Hindu undivided Family	30	8348984			8348984	48.94	8348984		8348984	48.94
(d)	Any Other (specify)	5	3584024			3584024	21.01	3584024		3584024	21.01
Sub-Total (A)(1)		35	11933008			11933008	69.95	11933008		11933008	69.95
(2)	Foreign										
Total Shareholding of Promoter and Promoter Group (A)= (A)(1)+(A) (2)		35	11933008			11933008	69.95	11933008		11933008	69.95
B	Table III - Statement showing shareholding pattern of the Public shareholder										
(1)	Institutions										
(3)	Non-institutions										
(a(i))	Individuals - i. Individual shareholders holding nominal share capital up to Rs. 2 lakhs.	6760	3145848			3145848	18.44	3145848		3145848	18.44
(a(ii))	Individuals - ii. Individual shareholders holding nominal share capital in excess of Rs. 2 lakhs.	15	674076			674076	3.95	674076		674076	3.95
(b)	NBFCs registered with RBI	1	400			400	0	400		400	0
(e)	Any Other (specify)	327	1305918			1305918	7.66	1305918		1305918	7.66
Sub-Total (B)(3)		7103	5126242			5126242	30.05	5126242		5126242	30.05
Total Public Shareholding (B)=(B)(1)+(B)(2)+(B) (3)		7103	5126242			5126242	30.05	5126242		5126242	30.05
C	Table IV - Statement showing shareholding pattern of the Non Promoter- Non Public shareholder										
Total (A+B+C2)		7138	17059250			17059250	100	17059250		17059250	100
Total (A+B+C)		7138	17059250			17059250	100	17059250		17059250	100

<b>Table II - Statement showing shareholding pattern of the Promoter and Promoter Group</b>									
Sr.	No. Of Shares Underlying Outstanding convertible securities (X)	No. of Shares Underlying Outstanding Warrants (Xi)	No. Of Shares Underlying Outstanding convertible securities and No. Of Warrants (Xi) (a)	Shareholding , as a % assuming full conversion of convertible securities ( as a percentage of diluted share capital) (XI)= (VII)+(X) As a % of (A+B+C2)	Number of Locked in shares (XII)		Number of Shares pledged or otherwise encumbered (XIII)		Number of equity shares held in dematerialized form (XIV)
					No. (a)	As a % of total Shares held (b)	No. (a)	As a % of total Shares held (b)	
A	Table II - Statement showing shareholding pattern of the Promoter and Promoter Group								
(1)	Indian								
(a)				48.94			5668570	67.9	8348984
(d)				21.01			3032144	84.6	3584024
Sub-Total (A) (1)				69.95			8700714	72.91	11933008
(2)	Foreign								
Total Shareholding of Promoter and Promoter Group (A)= (A)(1)+(A)(2)				69.95			8700714	72.91	11933008
B	Table III - Statement showing shareholding pattern of the Public shareholder								
(1)	Institutions								
( 3 )	Non-institutions								
(a(i))				18.44					3142286
(a(ii))				3.95					674076
(b)				0					400
(e)				7.66					1305918
Sub-Total (B) (3)				30.05					5122680
Total Public Shareholding (B)=(B)(1)+(B)(2)+(B)(3)				30.05					5122680
C	Table IV - Statement showing shareholding pattern of the Non Promoter- Non Public shareholder								
Total ( A+B+C2 )				100					17055688
Total (A+B+C )				100			8700714	51	17055688

<b>Individuals/Hindu undivided Family</b>							
Serial No.	1	2	3	4	5	6	7
Name of the Shareholders (I)	Kaveridevi Jeetmal Malu	Vasudeo Malu	Shashikala Malu	Suman Malu	Punamchand R Malu	Banwarilal Malu	Vasudeo Malu (Huf)
PAN (II)	ADIPM8200B	AAPPM9836P	ACCPM5110B	AEMPM9516K	ACGPM0663F	AHKPM5324J	AABHM4345R
No. of fully paid up equity shares held (IV)	1042487	726424	668753	403750	402208	372912	370117
No. Of Partly paid-up equity shares held (V)							
No. Of shares underlying Depository Receipts (VI)							
Total nos. shares held (VII) = (IV)+ (V)+ (VI)	1042487	726424	668753	403750	402208	372912	370117
Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	6.11	4.26	3.92	2.37	2.36	2.19	2.17
<b>Number of Voting Rights held in each class of securities (IX)</b>							
Class eg:X	1042487	726424	668753	403750	402208	372912	370117
Class eg:y							
Total	1042487	726424	668753	403750	402208	372912	370117
Total as a % of Total Voting rights	6.11	4.26	3.92	2.37	2.36	2.19	2.17
No. Of Shares Underlying Outstanding convertible securities (X)							
No. of Shares Underlying Outstanding Warrants (Xi)							
No. Of Shares Underlying Outstanding convertible securities and No. Of Warrants (Xi) (a)							
Shareholding , as a % assuming full conversion of convertible securities (as a percentage of diluted share capital) (XI)= (VII)+(Xi)(a) As a % of (A+B+C2)	6.11	4.26	3.92	2.37	2.36	2.19	2.17
<b>Number of Locked in shares (XII)</b>							
No. (a)							
As a % of total Shares held (b)							
<b>Number of Shares pledged or otherwise encumbered (XIII)</b>							
No. (a)	0	726424	667464	403750	402208	372912	370117

As a % of total Shares held (b)	0	100	99.81	100	100	100	100
Number of equity shares held in dematerialized form (XIV)	1042487	726424	668753	403750	402208	372912	370117
Reason for not providing PAN							
Reason for not providing PAN							
Shareholder type	Promoter Group	Promoter	Promoter Group	Promoter Group	Promoter	Promoter	Promoter Group



Individuals/Hindu undivided Family							
Serial No.	8	9	10	11	12	13	14
Name of the Shareholders (I)	Damodarlal Malu	Bharat Shrawankumar Malu	Gajendra Jeetmal Malu	Narayan Banwarilal Malu	Purushottam Malu	Shrawan Kumar Malu	Manisha Banwarilal Malu
PAN (II)	ACGPM0660G	ASEPM1475B	AIYPM0964B	AIYPM0965A	ACGPM0662E	ACGPM0661H	AHVPM0675R
No. of fully paid up equity shares held (IV)	345833	320042	317032	304340	303083	299790	262500
No. Of Partly paid-up equity shares held (V)							
No. Of shares underlying Depository Receipts (VI)							
Total nos. shares held (VII) = (IV)+ (V)+ (VI)	345833	320042	317032	304340	303083	299790	262500
Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	2.03	1.88	1.86	1.78	1.78	1.76	1.54
Number of Voting Rights held in each class of securities (IX)							
Class eg:X	345833	320042	317032	304340	303083	299790	262500
Class eg:y							
Total	345833	320042	317032	304340	303083	299790	262500
Total as a % of Total Voting rights	2.03	1.88	1.86	1.78	1.78	1.76	1.54
No. Of Shares Underlying Outstanding convertible securities (X)							
No. of Shares Underlying Outstanding Warrants (Xi)							
No. Of Shares Underlying Outstanding convertible securities and No. Of Warrants (Xi) (a)							
Shareholding , as a % assuming full conversion of convertible securities (as a percentage of diluted share capital) (XI)= (VII)+(Xi)(a) As a % of (A+B+C2)	2.03	1.88	1.86	1.78	1.78	1.76	1.54
Number of Locked in shares (XII)							
No. (a)							
As a % of total Shares held (b)							
Number of Shares pledged or otherwise encumbered (XIII)							
No. (a)	345833	0	0	268765	302083	283333	262500

As a % of total Shares held (b)	100	0	0	88.31	99.67	94.51	100
Number of equity shares held in dematerialized form (XIV)	345833	320042	317032	304340	303083	299790	262500
Reason for not providing PAN							
Reason for not providing PAN							
Shareholder type	Promoter	Promoter Group	Promoter Group	Promoter Group	Promoter	Promoter Group	Promoter Group

<b>Individuals/Hindu undivided Family</b>							
Serial No.	15	16	17	18	19	20	21
Name of the Shareholders (I)	Radheshyam Purushottam Malu	Venugopal Punamchand Malu	Ganpati Malu	Anita Malu	Kaushalya Malu	Pushpa Malu	Sushila Malu
PAN (II)	AJZPM6095M	AGQPM1819B	ACBPM2414P	ACHPM5768Q	ACGPM0664C	ACHPM5766A	ACHPM5767B
No. of fully paid up equity shares held (IV)	221408	217958	181250	170833	170833	170833	170833
No. Of Partly paid-up equity shares held (V)							
No. Of shares underlying Depository Receipts (VI)							
Total nos. shares held (VII) = (IV)+ (V)+ (VI)	221408	217958	181250	170833	170833	170833	170833
Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	1.3	1.28	1.06	1	1	1	1
Number of Voting Rights held in each class of securities (IX)							
Class eg:X	221408	217958	181250	170833	170833	170833	170833
Class eg:y							
Total	221408	217958	181250	170833	170833	170833	170833
Total as a % of Total Voting rights	1.3	1.28	1.06	1	1	1	1
No. Of Shares Underlying Outstanding convertible securities (X)							
No. of Shares Underlying Outstanding Warrants (Xi)							
No. Of Shares Underlying Outstanding convertible securities and No. Of Warrants (Xi) (a)							
Shareholding , as a % assuming full conversion of convertible securities (as a percentage of diluted share capital) (XI)= (VII)+(Xi)(a) As a % of (A+B+C2)	1.3	1.28	1.06	1	1	1	1
Number of Locked in shares (XII)							
No. (a)							
As a % of total Shares held (b)							
Number of Shares pledged or otherwise encumbered (XIII)							
No. (a)	217708	217708	0	0	0	0	0

As a % of total Shares held (b)	98.33	99.89	0	0	0	0	0
Number of equity shares held in dematerialized form (XIV)	221408	217958	181250	170833	170833	170833	170833
Reason for not providing PAN							
Reason for not providing PAN							
Shareholder type	Promoter Group	Promoter Group	Promoter Group	Promoter Group	Promoter Group	Promoter Group	Promoter Group

Individuals/Hindu undivided Family							
Serial No.	22	23	24	25	26	27	28
Name of the Shareholders (I)	Damodaral Malu (Huf)	Punamchand Malu { Huf }	Purushottam Malu (Huf)	Shrawankumar Malu (Huf)	Banwarilal Malu (Huf)	Ghasiram Jhumarlal Malu	Shalini Venugopal Malu
PAN (II)	AAAHD6722Q	AABHP0022Q	AABHP0021P	AABHM0960J	AABHM2064D	ACAPM4751A	APQPM3786A
No. of fully paid up equity shares held (IV)	158333	158333	158333	158333	129933	50000	50000
No. Of Partly paid-up equity shares held (V)							
No. Of shares underlying Depository Receipts (VI)							
Total nos. shares held (VII) = (IV)+ (V)+ (VI)	158333	158333	158333	158333	129933	50000	50000
Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	0.93	0.93	0.93	0.93	0.76	0.29	0.29
Number of Voting Rights held in each class of securities (IX)							
Class eg:X	158333	158333	158333	158333	129933	50000	50000
Class eg:y							
Total	158333	158333	158333	158333	129933	50000	50000
Total as a % of Total Voting rights	0.93	0.93	0.93	0.93	0.76	0.29	0.29
No. Of Shares Underlying Outstanding convertible securities (X)							
No. of Shares Underlying Outstanding Warrants (Xi)							
No. Of Shares Underlying Outstanding convertible securities and No. Of Warrants (Xi) (a)							
Shareholding , as a % assuming full conversion of convertible securities (as a percentage of diluted share capital) (XI)= (VII)+(Xi)(a) As a % of (A+B+C2)	0.93	0.93	0.93	0.93	0.76	0.29	0.29
Number of Locked in shares (XII)							
No. (a)							
As a % of total Shares held (b)							
Number of Shares pledged or otherwise encumbered (XIII)							
No. (a)	158333	158333	158333	158333	129933	50000	0

As a % of total Shares held (b)	100	100	100	100	100	100	0
Number of equity shares held in dematerialized form (XIV)	158333	158333	158333	158333	129933	50000	50000
Reason for not providing PAN							
Reason for not providing PAN							
Shareholder type	Promoter Group	Promoter Group	Promoter Group	Promoter Group	Promoter Group	Promoter	Promoter Group

<b>Individuals/Hindu undivided Family</b>			
Serial No.	29	30	
Name of the Shareholders (I)	Kantadevi Shreevallabh Malu	Omprakash Jhumarlal Malu	<a href="#">Click here to go back</a>
PAN (II)	AEMPM9520K	ACWPM7134K	Total
No. of fully paid up equity shares held (IV)	27000	15500	8348984
No. Of Partly paid-up equity shares held (V)			
No. Of shares underlying Depository Receipts (VI)			
Total nos. shares held (VII) = (IV)+ (V)+ (VI)	27000	15500	8348984
Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	0.16	0.09	48.94
Number of Voting Rights held in each class of securities (IX)			
Class eg:X	27000	15500	8348984
Class eg:y			
Total	27000	15500	8348984
Total as a % of Total Voting rights	0.16	0.09	48.94
No. Of Shares Underlying Outstanding convertible securities (X)			
No. of Shares Underlying Outstanding Warrants (Xi)			
No. Of Shares Underlying Outstanding convertible securities and No. Of Warrants (Xi) (a)			
Shareholding , as a % assuming full conversion of convertible securities (as a percentage of diluted share capital) (XI)= (VII)+(Xi)(a) As a % of (A+B+C2)	0.16	0.09	48.94
Number of Locked in shares (XII)			
No. (a)			
As a % of total Shares held (b)			
Number of Shares pledged or otherwise encumbered (XIII)			
No. (a)	0	14500	5668570

As a % of total Shares held (b)	0	93.55	67.9
Number of equity shares held in dematerialized form (XIV)	27000	15500	8348984
Reason for not providing PAN			
Reason for not providing PAN			
Shareholder type	Promoter Group	Promoter Group	



Any Other (specify)						
Serial No.	1	2	3	4	5	
Category	Bodies Corporate	Bodies Corporate	Bodies Corporate	Bodies Corporate	Bodies Corporate	Click here to go back
Name of the Shareholders (I)	Frontline Commercial Pvt. Ltd.	Wistaria Farms Private Ltd	Sunflame Fuels Pvt. Ltd	Marigold Farms Pvt. Ltd.	Solar Carbons Pvt Ltd	
PAN (II)	AAACF2480Q	AAACW1517D	AACCS8001J	AACCM6944Q	AACCS9853L	Total
No. of the Shareholders (I)	1	1	1	1	1	5
No. of fully paid up equity shares held (IV)	1514102	1033500	527255	412500	96667	3584024
No. Of Partly paid-up equity shares held (V)						
No. Of shares underlying Depository Receipts (VI)						
Total nos. shares held (VII) = (IV)+ (V)+ (VI)	1514102	1033500	527255	412500	96667	3584024
Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	8.88	6.06	3.09	2.42	0.57	21.01
Number of Voting Rights held in each class of securities (IX)						
Class eg: X	1514102	1033500	527255	412500	96667	3584024
Class eg:y						
Total	1514102	1033500	527255	412500	96667	3584024
Total as a % of Total Voting rights	8.88	6.06	3.09	2.42	0.57	21.01
No. Of Shares Underlying Outstanding convertible securities (X)						
No. of Shares Underlying Outstanding Warrants (Xi)						
No. Of Shares Underlying Outstanding convertible securities and No. Of Warrants (Xi) (a)						
Shareholding , as a % assuming full conversion of convertible securities (as a percentage of diluted share capital) (XI)= (VII)+(X) As a % of (A+B+C2)	8.88	6.06	3.09	2.42	0.57	21.01
Number of Locked in shares (XII)						
No. (a)						

As a % of total Shares held (b)						
Number of Shares pledged or otherwise encumbered (XIII)						
No. (a)	962222	1033500	527255	412500	96667	3032144
As a % of total Shares held (b)	63.55	100	100	100	100	84.6
Number of equity shares held in dematerialized form (XIV)	1514102	1033500	527255	412500	96667	3584024
Reason for not providing PAN						
Reason for not providing PAN						
Shareholder type	Promoter	Promoter	Promoter Group	Promoter	Promoter Group	

Any Other (specify)						
Serial No.	1	2	3	4	5	6
Category	HUF	Non-Resident Indian (NRI)	Clearing Members	Bodies Corporate	Bodies Corporate	LLP
Category / More than 1 percentage	Category	Category	Category	Category	More than 1 percentage of shareholding	Category
Name of the Shareholders (I)					Bips Tradecom P. Ltd	
PAN (II)					AADCB1950A	
No. of the Shareholders (I)	180	40	59	45	1	3
No. of fully paid up equity shares held (IV)	382025	37960	125197	334824	424011	425912
No. Of Partly paid-up equity shares held (V)						
No. Of shares underlying Depository Receipts (VI)						
Total nos. shares held (VII) = (IV)+ (V)+ (VI)	382025	37960	125197	334824	424011	425912
Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	2.24	0.22	0.73	1.96	2.49	2.5
Number of Voting Rights held in each class of securities (IX)						
Class eg: X	382025	37960	125197	334824	424011	425912
Class eg:y						
Total	382025	37960	125197	334824	424011	425912
Total as a % of Total Voting rights	2.24	0.22	0.73	1.96	2.49	2.5
No. Of Shares Underlying Outstanding convertible securities (X)						
No. of Shares Underlying Outstanding Warrants (Xi)						
No. Of Shares Underlying Outstanding convertible securities and No. Of Warrants (Xi) (a)						
Shareholding , as a % assuming full conversion of convertible securities (as a percentage of diluted share capital) (XI)= (VII)+(X) As a % of (A+B+C2)	2.24	0.22	0.73	1.96	2.49	2.5
Number of Locked in shares (XII)						

No. (a)						
As a % of total Shares held (b)						
Number of equity shares held in dematerialized form (XIV)	382025	37960	125197	334824	424011	425912
Reason for not providing PAN						
Reason for not providing PAN						

<b>Any Other (specify)</b>	
Serial No.	
Category	
Category / More than 1 percentage	
Name of the Shareholders (I)	Click here to go back
PAN (II)	Total
No. of the Shareholders (I)	327
No. of fully paid up equity shares held (IV)	1305918
No. Of Partly paid-up equity shares held (V)	
No. Of shares underlying Depository Receipts (VI)	
Total nos. shares held (VII) = (IV)+ (V)+ (VI)	1305918
Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	7.65
Number of Voting Rights held in each class of securities (IX)	
Class eg: X	1305918
Class eg:y	
Total	1305918
Total as a % of Total Voting rights	7.65
No. Of Shares Underlying Outstanding convertible securities (X)	
No. of Shares Underlying Outstanding Warrants (Xi)	
No. Of Shares Underlying Outstanding convertible securities and No. Of Warrants (Xi) (a)	
Shareholding , as a % assuming full conversion of convertible securities (as a percentage of diluted share capital) (XI)= (VII)+(X) As a % of (A+B+C2)	7.65
Number of Locked in shares (XII)	
No. (a)	

As a % of total Shares held (b)	
Number of equity shares held in dematerialized form (XIV)	1305918
Reason for not providing PAN	
Reason for not providing PAN	

<b>Details of Shares which remain unclaimed for Public</b>				
Serial No.	Number of shareholders	Outstanding shares held in demat or unclaimed suspense account	voting rights which are frozen	Disclosure of notes on shares which remain unclaimed for public shareholders
1		3019	3019	

Sr. No. Details of the SBO Details of the registered owner Details of holding/ exercise of right of the SBO in the reporting company, whether direct or indirect\*: Date of creation / acquisition of significant beneficial interest Name PAN Passport No. in case of a foreign national Nationality Nationality (Applicable in case of Any other is selected) Name PAN Passport No. in case of a foreign national Nationality Nationality (Applicable in case of Any other is selected) Whether by virtue of: Shares Voting rights Rights on distributable dividend or any other distribution Exercise of control Exercise of significant influence